

BEING IGNORANT IS NOT SO MUCH A SHAME AS BEING UNWILLING TO LEARN.

Benjamin Franklin

Get the latest skills and knowledge from Value Edge

Course Calendar

Course	No. of Days	In-house/ Public fee	Date
Finance			
Finance Knowledge for Non Finance Managers.	2	45,000/65,000	Feb 4-5
Financial Risks, Root Cause analysis & Problem Solving	2	45,000/65,000	Mar 12-13
IFRS 15. Meeting the Challenges of Revenue Recognition.	2	45,000/65,000	Apr 1-2
Financial Analysis Modeling & Forecasting	2	45,000/65,000	Apr 24-25
Strategic Financial Planning for Senior Managers.	2	45,000/65,000	May 20-21
Effective Budgeting and Operational Cost Control.	2	45,000/65,000	Jul 22-23
Public Finance Management.	2	45,000/65,000	Jul 15-16
Info-graphics: Data Analysis and Reporting Techniques	2	45,000/65,000	Oct 2-3
Understanding Business Finance.	2	45,000/65,000	Oct 30 -31 ¹

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Finance

Records and Information Management.	2	45,000/65,000	Feb 6-7
Understanding Business Performance through Financial Statement	1	45,000/65,000	Feb-8
Accounting & Finance Management for SMEs.	3	65,000/95000	Apr 3-5
Understanding Financial Statements & Duties and Responsibilities for Directors. (Master class)	1	45,000/65,000	May-3
Understanding Costing Techniques & Pricing Decisions.	1	45,000/65,000	Jun-24
Transaction Banking / Payments and Cash Management : Principles and Practice.	3	65,000/95,000	Jun 27-29
Accounting for Junior Accountants.	3	65,000/95,000	Jul 24-26
Treasury Accessing Corporate Credit	2	45,000/65,000	Oct 23-24
Basic Accounting & Financial Analysis Techniques.	2	45,000/65,000	Oct 28-29
Regulations/ Anti – Money Laundering and Countering the Financing of Terrorism for Capital Markets Service License Holder & Registered Fund Management Companies	1	45,000/65,000	Oct 24

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Internal Audit, Risk & Compliance

Enterprise Risk Management (Master class).	2	45,000/65,000	Feb 11-12
Improving ROI through Working Capital Management	2	45,000/65,000	Mar 13-14
Performance Audit/ Value for Money Audit.	2	45,000/65,000	Mar 20-21
Evidence Gathering & Working Paper Management .	2	45,000/65,000	Apr 8-9
Internal Audit Report Writing.	2	45,000/65,000	May-2-3
Third Party Risk Management Audit .	2	45,000/65,000	Jun 10-11
Managing the Internal Audit Function and Activities.	2	45,000/65,000	Jul 9-10
Assessing and Implementing Internal Controls in Today's Business.	2	45,000/65,000	Sep 2-3
Supply Chain Management Audit.	2	45,000/65,000	Sep 10-11
The Framework of Internal Audit Effectiveness .	2	45,000/65,000	Oct 14-15

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Project Management			
A Comprehensive Introduction To Project Management	3	75,000/105,000	Feb 13-15
Project Management: Planning And Implementation	3	75,000/105,000	Apr 10-11
Project, Planning & Scheduling for Professionals	3	75,000/105,000	Jun 12-14
Essential Of Project Management For Non Project Managers	3	75,000/105,000	Jul 29 -31
Audit Project Management	2	65,000/85,000	Oct 30-31
Project Risk Management	2	65,000/85,000	Oct 9-10
Engineering Project Management	2	65,000/85,000	Oct 23-24
Effective Planning & Scheduling for Project Managers	2	65,000/85,000	Nov 4-5

Tax			
General And Transaction Rules	1	45,000/55,000	Apr-12
Nigeria Budget Seminar 2019	1	35,000/55,000	May 3
IR8A/IR21 Remuneration Seminar	1	35,000/55,000	May-17
Goods and Service Seminar 2019	2	65,000/85,000	Jul 15- 16

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Human Resource Management

Developing the Training Function	2	45,000/65,000	Feb 7 -8
Matching People & Job Recruitment & Design.	2	45,000/65,000	Feb 18 -19
Matching People & Job Recruitment & Design.	2	45,000/65,000	Apr 15-16
Achieving Year-Round Performance Management and Appraisal	2	45,000/65,000	Apr 22-23
Organizational Goal Setting & Team Building.	2	45,000/65,000	May 20-21
HR Skills for Non-HR Manager	2	45,000/65,000	Jun 19-20
Enhancing Organizational Change and Effectiveness	2	45,000/65,000	Jul 18-19
Tax Planning for HR Managers	2	45,000/65,000	Aug 1-2
Budgeting and Budget Control of the HR Function	2	45,000/65,000	Oct 2-3
HR Documentations and SOP- Design, Develop and Effective Implementation.	2	45,000/65,000	Oct 28-29
Managing Performance and Strategic Rewards.	2	45,000/65,000	Nov 14-15

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Human Resource Management

Achieving Year-Round Performance Management and Appraisal	2	45,000/65,000	Feb 20-21
Behavioral Management for HR Executives	2	45,000/65,000	Mar 11-12
Selection Requirements & Communication Skills for interviewing.	2	45,000/65,000	Mar 18-19
You are Hired! -SMART Recruitment & Selection Techniques	1	35,000/55,000	17-Apr
Competency-Based Behavioral Interviewing	2	35,000/55,000	20-Jun
Organizational Goal Setting & Team Building.	2	45,000/65,000	Aug 8-9
Effective Manpower Planning	2	45,000/65,000	Sep 3-4
Enhancing Organizational Change and Effectiveness.	2	45,000/65,000	Sep 24-25
Budgeting and Budget Control of the HR Function	2	45,000/65,000	Oct 21-22
Managing Performance and Strategic Rewards.	1	35,000/55,000	Nov 7

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Leadership, People & Management

Harnessing the Power of Negotiation	1	35,000/55,000	22-Feb
Strategic Management Competitive Strategies in Challenging Times	2	45,000/65,000	Mar 7-8
Facilitating Group Decisions	1	35,000/55,000	Apr-4
Improving Leadership Through Emotional Intelligence – A New Paradigm for Executives.	1	35,000/55,000	Apr-18
Understanding Team Dynamics.	2	45,000/65,000	May 30-31
Value Based Leadership, Ethics Management & Corporate Governance.	2	45,000/65,000	Jun-14
Becoming a More Effective Supervisor	1	35,000/55,000	Aug -1
High Performance Leadership: Unlocking Leadership Potential in Turbulent Times.	2	45,000/65,000	Sep 23-24
An Executive Guide to Impactful Presentation.	1	35,000/55,000	Oct 29-30
Developing Senior Management Capacity.	2	45,000/65,000	Oct 7-8
Building Emotionally Intelligent Teams	2	45,000/65,000	Nov 18-19

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Leadership, People & Management

Data Analysis and Report Writing	2	45,000/65,000	Feb 25-26
Worklife Balance: A Vision for Success	2	45,000/65,000	Apr 18-19
Improving Personal Workgroup Productivity.	2	45,000/65,000	May 22-23
The Power of Managing Your Time and Personal Priorities	2	45,000/65,000	May 29-30
Effective Workplace Communication And Collaboration	2	45,000/65,000	Jun 20-21
Preventing and Addressing Inappropriate Work Behaviors.	1	35,000/45,000	Aug 5
Assertive Communication Skills for Managers	2	45,000/65,000	Sep 7-8
The 21st Century Leaders	2	45,000/65,000	Oct 16-17
Blue Ocean Strategy & Value Innovation tools.	2	45,000/65,000	Nov 19-20
Expanding Future Success Through Lean Management.	2	405,000/65,000	Sep 26-27
Developing Competitive Business Operations in an International Environment (Master Class)	2	450,000/65,000	Mar 20-29

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Sales And Marketing

Key Account Management	2	45,000/65,000	Feb 27-28
Channel Success Essentials.	2	45,000/65,000	Mar 7-9
Large Account Management (Best Practice).	2	45,000/65,000	Mar 28-29
Professional Selling Skills	2	45,000/65,000	Apr 22-23
Business Development Skills For Technical Professionals	2	45,000/65,000	May 23- 24
Social Media Marketing	2	45,000/65,000	Jun 3-4
Channel Development And Management	2	45,000/65,000	Jun 25-26
Strategic Marketing for Corporative Advantage	2	45,000/65,000	Jun 27-28
Sales Territory Planning & Management Training	2	45,000/65,000	Jul 1-2
Advance Brand Management	2	45,000/65,000	Aug 5-6
Experiential Marketing (New Trends)	2	45,000/65,000	Aug 18-19
Introduction To New Product Development.	2	45,000/65,000	Sep 24-25
Integrated Marketing For Comparative Advantage.	2	45,000/65,000	Oct 9-10

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Sales And Marketing

Infographics: Data Analysis and Reporting for Sales Professionals	2	45,000/65,000	Mar 4-5
Mastering Sales & Marketing in the Age of New Social Media	2	45,000/65,000	23-Apr
Client Management Strategies for Retention & Growth	2	45,000/65,000	May 22-23
Advance Selling and Business Development Strategies	2	45,000/65,000	Jul 3-4
Creative Business Writing Skills, Business Plan & Proposal Writing (Best Practice)	2	45,000/65,000	Aug 1-2
Sales force Boot Camp (Master Class Edition)	2	45,000/65,000	Sep 24-25

Office Management

Advanced Dynamic Office Management & Administration	2	45,000/65,000	Mar 7-8
Office Management and Effective Administration Skills	2	45,000/65,000	Apr 23-24
Management Skills For Personal Advisers	2	45,000/65,000	May 15-16
Effective Office And Facility Management Skills	2	45,000/65,000	Aug 5-6
Professional Excellence For Secretaries & Assistants	2	45,000/65,000	Oct 16-17

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Manufacturing / Industrial Training

The Effective Production/Factory Manager	2	45,000/70,000	Mar 6-7
Materials Production Planning And Control	2	45,000/70,000	Mar 27-28
Production Planning & Control.	2	45,000/65,000	Apr 24-25
Industrial Instrumentation and Control Overview	2	45,000/65,000	May 22-23
Understanding Lean Concept & Approach in Manufacturing & Service Industry.	2	45,000/75,000	23-May
Root Cause Analysis & Problem Solving Skills.	2	45,000/70,000	Jul 17-18
Management Strategies for Cost Reduction and Maximizing Profits.	2	45,000/75,000	Jul 4-5
Statistical Process Control – SPC.	2	45,000/65,000	Aug 20-21
Failure Mode Effect Analysis (FMEA) – Best Practices & Process Control.	2	45,000/70,000	Aug 8-9
Data Acquisition and Control System Architecture Module	2	45,000/75,000	Sep 5-6
Water Handling & Treatment.	2	45,000/80,000	Oct 17-18
Introduction to Process Analyzers	2	45,000/75,000	Nov 13-14

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Manufacturing / Industrial Training

Innovative and Creative Circle –(ICC)	2	45,000/65,000	Mar 11-12
Operator Interface Strategies	2	45,000/67,000	Mar 28-29
Motor and Motor Control	2	45,000/75,000	Apr 29-30
Control Valves I - III	2	45,000/75,000	Apr 29-30
Control System Architecture	2	45,000/85,000	Sep 5-6
Advance Controls Methods	2	45,000/85,000	May 22-23
Actuator Principles of Operation	2	45,000/85,000	Jul 9-10
Instrumentation and Control Series.	2	45,000/75,000	Aug 6-7
Basic Relaying	2	45,000/75,000	Oct 28-29
Alternating Current Motors	2	45,000/70,000	Nov 13-14
Advanced Circuit Breakers	2	45,000/75,000	Nov 21-22
Industrial Signal Standards	2	45,000/85,000	Jun 20-21
Effective Facility Maintenance	2	45,000/85,000	Aug 26-27

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Total Quality Management			
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Poka Yoke "Achieving ZERO Defects in Production Operation	2	45,000/85,000	Mar 13-14
Effective Problem solving using Root Cause Analysis Methodology.	2	45,000/85,000	May 22-23
TQM – Total Quality Management.	2	45,000/85,000	Apr 29-30
Root Cause Analysis & Problem Solving Skills.	2	45,000/85,000	Jul 3-4
QCC for Top Management.	2	45,000/85,000	Aug 12- 14
Advance Quality Management	2	45,000/85,000	Aug 28-30
Managing Quality & Productivity Improvement in an Organization.	2	45,000/85,000	Sep 11-12

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Health & Safety (HSE)

Behavioral Based Safety & Manual Handling Ergonomics at Workplace.	2	45,000/65,000	Mar 18-19
Effective Defensive Driving Skills	1	35,000/45,000	26-Apr
Food Handling ,Hygiene & Safety	2	45,000/65,000	May 27 -28
Awareness Training on Office Safety (OSHA)	1	35,000/65,000	3-Jun
Safe Handling of Chemicals (SHOC).	2	45,000/75,000	17-Jun
Accident Notification, Investigation & Reporting – NADOPOD	2	45,000/65,000	Jul 3-4
Hazardous Waste Management (Master Class)	2	45,000/85,000	Aug 19-20
Hazard Identification, Risk Assessment, Risk Control HIRARC).	2	45,000/75,000	Aug 28-29
Environment Spills Training (Hazardous Toxic Substances)	2	45,000/75,000	Sep 12-13
Workplace First Aid in Crisis Management (Best Practice)	2	45,000/65,000	Oct 16-17
Working At Height Safety Training .	2	45,000/75,000	Nov 6-7

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Customer Relationship Management

Customer Service & Customer Satisfaction: Tools for Profit Maximization.	2	45,000/65,000	Mar 20-21
High Impact Skills for frontline Professionals.	2	45,000/65,000	May 2-3
Secrets of Phenomenal Customer Service.	2	45,000/65,000	Jun 6-7
Professional Telephone Handling techniques for Customer care & Front Desk Executives.	2	45,000/65,000	Jun 10-12
Skills for Managing & Communicating with Difficult Customers.	2	45,000/65,000	Jul 5-6
Enterprise contact center Training. The Call center environment.	2	45,000/65,000	Aug 21-22
Customer Relationship Management - A Digital Approach.	2	45,000/65,000	Sep 4-5
Customer For Life “Retention Skills Made Easy”.	2	45,000/65,000	Oct 10-11
Customer Service Coaching Skills: Creating an Outstanding Customer Experience.	2	45,000/65,000	Oct 17-18
Customer Service for the Public Sector. – Service Quality & Excellence.	2	45,000/65,000	Nov 4-5

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Procurement , Supply Chain & Warehouse Management

Managing Logistics – Transport Material Storage And Material Handling	2	45,000/65,000	Mar 25-26
Procurement , Supply Chain & Management Business skills and Best Practices	2	45,000/65,000	May 6-7
Excellence in Warehouse & Inventory (Best practices for managing Warehouse, Inventory & Stock control).	2	45,000/65,000	Jun 4-5
Logistics Management And Effective Distribution Channel	2	45,000/65,000	Jun 18-19
Prequalification of Suppliers, Service Providers & Contractors For Key Project.	2	45,000/65,000	Jul 11-12
Category Management	2	45,000/65,000	Aug 22-23
Driving Value Through Procurement & Supply	2	45,000/65,000	Aug 29-30
Procurement Data Analytic: Spend, Risks and Fraud	2	45,000/65,000	Sep 9-10
Essentials of Tendering, Specification Writing & Contract Management	2	45,000/65,000	Oct 24-25

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ICT Application

ICT Application for Office Productivity.	3	55,000/95,00	Mar 27-29
Microsoft Access Training. Learn Smart Data – Management tools for every Access user.	4	65,000/105,00	May 13-16
Basic Microsoft Excel Training.	3	55,000/95,00	Jun 5-7
Data Visualization – Story telling with Info – graphics.	3	55,000/95,00	Jul 3-5
Advanced Microsoft Excel with Visio.	3	55,000/95,00	Aug 7-9
Visio Basic - Presentations & Reports with Microsoft PowerPoint	3	55,000/95,00	Aug 19-21
Adobe Illustrator, InDesign, Photoshop, Premier (Level 1 – 3)	4	65,000/105,00	Sep 19-20
Microsoft Excel: Micro Programming with VBA	3	55,000/95,00	Oct 30-31
The Complete Presentation Course	3	55,000/95,000	Nov 25-27

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Cyber

Trends and Updates on Technology Risk Management	2	45,000/70,000	Mar 11-12
System Security Baseline – Host Configuration Assessment & Review	2	45,000/70,000	Mar 8-9
Implementing a Successful Data Protection & Loss prevention Program	2	45,000/75,000	Mar 15-16
Cyber War – gaming: RED Teaming	3	55,000/95,000	May 8-10
Cyber War-gaming: Blue Teaming	3	55,000/95,000	Jun 4-5
X86 Linus Reverse Engineering Vis Malware Analysis	5	65,000/12000	Jul 22-26
X86 Linus Exploitation(x86_64 Exploitation)	5	55,000/95,000	Aug 5-9
Using Data protection to your advantage – getting acquainted with PDPA & GDPR	2	45,000/65,000	Mar 22-23
Forensic foundations (Intermediate)	3	55,000/95,000	Sep 23-25
Voice Over Internet Protocol (VOIP)Technology	3	55,000/95,000	Oct 17-18
Network Functions Virtualization (NFV) Training The Foundation of NFV Courses	3	55,000/95,000	Nov 4-6

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ICT/ T3elecom

Backhaul For HSPA & LTE	3	55,000/95,000	Apr10-12
WAN Technology	3	55,000/95,000	Apr 28-30
GSM System Engineering Training	3	55,000/95,000	May 20-22
MPL/VPN Training	3	55,000/95,000	May 22-24
GSM/GPRS Infrastructure And Operation	3	55,000/95,000	May 8-10
Multiple Label Switching (MPLS)	3	55,000/95,000	Jun 10-12
Social , Mobile, Analytics and Cloud Training	3	55,000/95,000	Jun 20-23
Fiber Optic Cabling Training	3	55,000/95,000	Jun 25-27
SDN Openflow Training	3	55,000/95,000	Jul 10-12
LTE For Commercial Professionals	3	55,000/95,000	Jul 29-31
IP In Modern Networks	3	55,000/95,000	Aug 13-15
VSAT (Very Small Aperture) Training	3	55,000/95,000	Aug 29-31
Effective Policy & Changing Control Through Diameter Signaling	3	55,000/95,000	Sep 16-18
LTE / SAE Evolved Packet Core	3	55,000/95,000	Sep 23-25
LTE in Public Safety Networks	3	55,000/95,000	Oct 14-16
E- Utran: Architecture and Protocols	3	55,000/95,000	Oct 21-23

What makes us Distinct form Others

LATEST SKILLS

Top Business
Courses
constantly
refreshed

CASE BASED

Learning based
on insights from
the real world

EXPERT INSTRUCTORS

Our trainers are
leading
practitioners

BLENDED LEARNING

Robust mix of
face to face
learning

OUTCOME DRIVEN

We measure if
learning was
effective

How we design and Deliver Learning Programs

- Interactive classroom
- Knowledge checks
- Participants handbooks
- Roundtable & dialogue groups
- Conference learning
- Experimental learning & simulation
- Expert talk
- Storytelling
- Coaching workshops
- Survey and polls

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Our Training Facilities

